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COLLABORATORS





SUPPORTERS





Welcome and Introduction



Stephen Donofrio, Director of *Supply Change* (a Forest Trends initiative), is responsible for overall initiative strategy development, relationship building, development and management of partners and collaborators, stakeholder coordination, corporate engagement, public speaking, and report writing. In addition, Stephen is Principal & Founder of Greenpoint Innovations. Previously, Stephen was Vice President at CDP North America (Carbon Disclosure Project), and Economist with the Chicago Climate Exchange.



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Forest Trends and Supply Change Who we are

Forest Trends

Non-profit headquartered in Washington, DC. Work to conserve forests and other ecosystems through the creation and wide adoption of a broad range of environmental finance, markets, and other payment and incentive mechanisms.

In 2015, Forest Trends launched *Supply Change* to research and track the progress, or lack thereof, reported by companies that make public commitments to address commodity-related deforestation with the goals of increasing transparency, converting data to information, and enabling stakeholders – investors, businesses, governments, non-profits and consumers, to make more informed decisions.

Supply Change products consist of:

- * Free access web platform (www.supply-change.org) of ~470 company profiles;
- * Publications:
- * Newsletters:
- * Featured Articles; and,



Number of Companies with <u>and</u> without Commitments are Increasing.



Supply Change draws from already available but disaggregated data to track companies, their commitments to address commodity-driven deforestation, and progress towards commitments, over time.



Free-to-Access Information Portal

Change is good. So is information.

Businesses, investors, and governments are committing to reverse their role in degrading the world's critical ecosystems. But until recently, market information that best supports these efforts has been scarce. Supply-Change.org exists to fill this data gap by providing a platform for news, data, and analysis that catalogs and contextualizes global progress toward environmental targets.





Supply Change Example Supply Change Profile

The role of Supply Change is to catalog, organize, and compare this data in a meaningful way to support stakeholders' decision-making and, ultimately, to drive transformational change.

MJINOMOTO

HO Location

Japan

Market Cap 1,270,000,000,000 JPY

Ticker JP: 2802

Sector

Food Products

Industry

Consumer Goods

Company Website www.ajinomoto.com

Related Activities

CGF, CGF Board, GRI, Reports To CDP Forests, RSPO

Supply Chain Level Manufacturer

Commodities Produced or Used Soy, Timber & Pulp, Palm









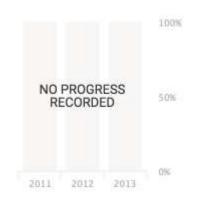








PERCENT ACHIEVEMENT TOWARD GOAL





CDP Forest Palm Score

CDP Forest Soy Score

CDP Forest Timber Score

RELEVANT ASSESSMENTS *

WWF Palm Oil Buyers Scorecard

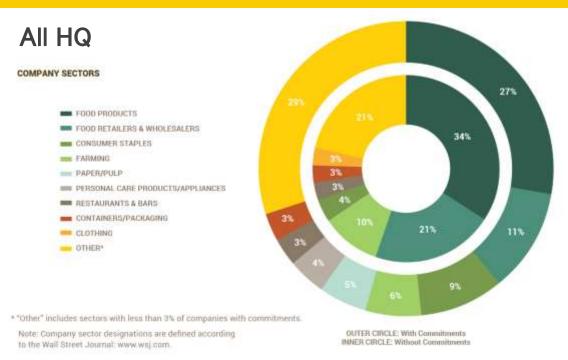
Forest 500 3 out of 5

1%





Supply Change Tracking Companies Across All Sectors



Companies with commitments: (1) Personal Care Products/Appliances; (2) Food Products; (3) Consumer Staples; (4) Mixed Retailing; (5) Home Construction

Companies without commitments: (1) Food Products; (2) Food Retailers & Wholesalers; (3) Farming; (4) Alcoholic Beverages/Drinks; (5) Non-Alcoholic Beverages/Drinks



\$1.6 TRILLION TOTAL

Based on 97 companies with information available.

Supply Change Tracking Publicly Traded & Privately Held Companies

All HQ Japan HQ Companies with Commitments 85% Public - 15% Private 54% PUBLICLY TRADED . 46% PRIVATELY HELD MARKET CAPITALIZATION SUMMARY ANNUAL REVENUE SUMMARY \$9.1 \$12.4 \$9.2 BILLION MILLION BILLION \$360 median \$482 \$522 median THOUSAND BILLION BILLION \$6.7 TRILLION TOTAL \$5.4 TRILLION TOTAL Based on 236 companies with information available. Based on 286 companies with information available. Companies without Commitments 36% PUBLICLY TRADED • 64% PRIVATELY HELD 60% Public - 40% Private MARKET CAPITALIZATION SUMMARY ANNUAL REVENUE SUMMARY \$4.2 \$2.3 \$453 BILLION \$7.5 BILLION \$1 MILLION median median BILLION \$1.3 MILLION TRILLION

\$2.4 TRILLION TOTAL

Based on 106 companies with information available.



Tracking Companies With Headquarters Locations In All Continents

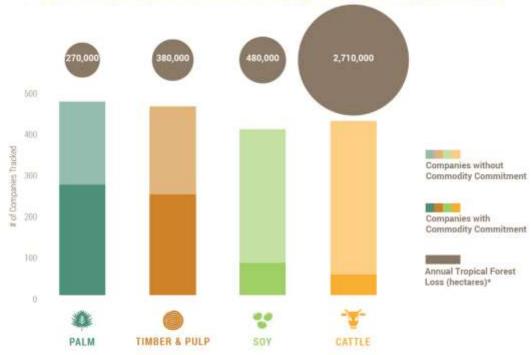


33 of the 72 Asian companies with commitments, are headquartered in Japan.



Company Commitments by Commodity, Palm and Pulp & Timber Have Most but Cattle and Soy Have Greatest Def Impacts





24% of companies exposed to Palm have at least 1 commitment 40% of companies exposed to Timber & Pulp have at least 1 commitment

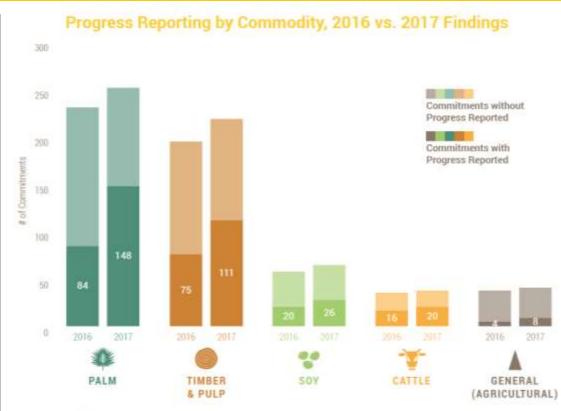
0% of companies exposed to Soy have at least one commitment 0% of companies exposed to Cattle have at least one commitment



Transparency on Commitment Status
Progress Reporting is Improving, but
Remains Insufficient to Comprehensively
Inform Stakeholders

Progress reporting is an important metric to gauge the implementation status of commitments, and companies should be commended for communicating progress at any stage—achievement, interim milestones, and even when goals are missed and/or re-established.

The greatest growth in progress reporting was found in commitments related to palm and timber & pulp, which grew by 75% and 48%, respectively.



Note: Data are for a control group of companies that had commitments in both 2016 and 2017.



Transparency on Commitment Status When Companies do not Report Progress Against Commitments, Risks Emerge

151 DORMANT 760 commitments

135 COMPANIES with at least one dormant commitment

Commitments that aren't accompanied by transparent progress reporting will likely be considered to be "dormant."

The high number of dormant commitments is an indicator of potential risk to any stakeholder engaged with these companies.

A commitment is considered dormant if it meets all three of the following conditions:

1. Target date has passed, OR the commitment was announced in 2015 or earlier and never had a target date,

AND

Never had any progress reported towards its main goal,

AND

3. Never had any progress reported towards its milestone.



Practical Steps Specific Action Plans and Policies to Achieve Commitments that Address Deforestation









Spotlight Analysis on Traceability –Public Release 02/18

Companies are recognizing that in order to ensure that their supply meets deforestation commitments, commodity traceability is paramount. Investors recognize traceability as an indicator

Transparency

of risk related to companies' achievement of their deforestation commitments. Supply Change and

Ceres teamed up to analyze the state of corporate reporting related to traceability commitments for

forest risk commodities.



- Time-bound
- Geographic specific
- Full commodity coverage
- Regular reporting of progress



















Definitions and Guidance Growing Recognition for Universal Agreement & Standardization

COMMITMENT GOALS AND PROCUREMENT POLICIES DEFINED:

Tracked Commitment Goals and Procurement Policies based on frequency of citation in commitment texts.



Zero Deforestation - Commits to "zero deforestation," "no deforestation," "deforestation-free" or similar language that implies "no deforestation anywhere," whether defined or not. See Brown and Zarin, What Does Zero Deforestation

Definitions for key aspects (e.g. "forest")



Zero NET Deforestation - Commits to Zero Net Deforestation, the approach advocated by WWF and endorsed by the CGF, which "acknowledges that some forest loss could be offset by forest restoration", such as through the purchase of REDD+, biodiversity offsets, or mitigation banking credits. See Brown and Zarin, What Does Zero Deforestation

Clear and consistent guidance on implementation, monitoring, verification,



and reporting on progress and outcomes.



High Conservation Value (HCV) - Commits to follow to identify habitats (such as within logging or agricult concess natural ecosystems and seek to maintain or enhance in. See w

High Conservation Value (HCV) approach, a formal approach concessions) that provide considerable values to human and n. See www.hcvnetwork.org for more information.



High Carbon Secretary CS) Commits to the High Carbon Stock (HCS) approach, which limits what lands can be converted to agree the base on their Architecture of the property of their own definitions and thresholds fir High Carbon Stock. On grue, and the Forest T st). It is a green to the property of the



Peat protection - Commits to peat land protection in any form, whether no development on peat at all, ever, or limiting development of peatland to peat of shallower depths or with particular soil composition characteristics.



No burning - Commits to no burning or use of fire as a means of clearing land for agriculture.



Ways Forward

Collaboration and Multi-Stakeholder Efforts, i.e. "Related Activities"

Within each profile the following related activities were tracked.

tracked.
Related
activities
include multistakeholder
memberships,
declaration
signatories,
etc. in which
entities are

involved.

Banking Environment Initiative (BEI) Brazilian Roundtable on Sustainable Livestock (GTPS) Brazilian Vegetable Oil Industry Association - Soy **Moratorim British Retailing** Consortium (BRC) CanopyStyle Pledge Consumer Goods Forum Danube Soy Forest Stewardship Council (FSC) Member Global Forest & Trade Network (GFTN) Global Reporting Initiative (GRI) Global Roundtable for Sustainable Beef (GRSB)

High Carbon Stock (HCS)

Approach Group

Indonesia Palm Oil Pledge (IPOP) **Leather Working Group** (LWG) New York Declaration on **Forests** Palm Oil Innovations Group (POIG) Charter Programme for the **Endorsement of Forest** Certification (PEFC) International Stakeholder Member Report to CDP Forests Round Table on Responsible Soy (RTRS) Roundtable on Sustainable Biomaterials (RSB) Roundtable on Sustainable Palm Oil (RSPO) Sustainable Agriculture Initiative (SAI) Platform Sustainable Apparel

Coalition (SAC) Sustainable Biomass Partnership (SBP) Sustainable Palm Oil Manifesto Sustainable Purchasing Leadership Council (SPLC) Sustainable Trade Initiative (IDH) TFT The Sustainability Consortium (TSC) **Tropical Forest Alliance** (TFA) 2020 United Nations (UN) Global Compact Union for Ethical BioTrade (UEBT) We Mean Business **World Business Council for** Sustainable Development (WBCSD)

WWF Forest Campaign



Ways Forward

Collaboration and Multi-Stakeholder Efforts, i.e. "Related Activities"

Highest Number of Participants with Commitments

Consumer Goods Forum	99
New York Declaration on Forests	41
Tropical Forest Trust	39
We Mean Business (Forest Group)	39
Tropical Forest Alliance 2020	21

Highest Percentage of Participants with Commitments

High Carbon Stock Steering Group	100%
New York Declaration on Forests	98%
Tropical Forest Alliance 2020	95%
Tropical Forest Trust	95%
We Mean Business (Forest Group)	91%

Highest Percentage of Commitments with Progress Information Available*

Palm Oil Innovation Group	73%
High Carbon Stock Steering Group	58%
Tropical Forest Alliance 2020	57%
Consumer Goods Forum Sustainability Committee	54%
We Mean Business	52 %
New York Declaration on Forests	52 %

33 Japanese companies with commitments to address commodity-driven deforestation.

14 CGF members4 RSPO members17 report to GRI



Ways Forward

TFA 2020's 10 priorities to remove tropical deforestation from commodity supply chains





Commodities and Forests Agenda 2020:

Ten priorities to remove tropical deforestation from commodity supply chains

- Eliminating illegality from supply chains
- Growing and strengthening palm oil certification
- 3 Scaling up pilot programmes of sustainable intensification of cattle grazing

- 4 Sustainably increasing smallholder yields in palm oil and cocoa
- 5 Achieving sustainable soy production
- 6 Accelerating the implementation of jurisdictional programmes
- 7 Addressing land conflicts, tenure security and land rights

- 8 Mobilizing demand for deforestationfree commodities in emerging markets
- 9 Redirecting finance towards deforestation-free supply chains
- 10 Improving the quality and availability of deforestation and supply chain data







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